ONEAMERICA®

OneAmerica® Care Solutions

Mike Mazzoni CLU®, LUTCF, CLTC

In his current role, Mike educates clients, Financial Advisors, CPAs and Attorneys on planning strategies and helps them customize and implement a plan.

Mike has over 20 years of experience in the securities and insurance industry working directly with clients and managing financial services professionals. He was Vice President of Sales Consulting and a designated principal with LPL Financial, helping to redefine their consulting process. Prior to that, Mike worked for John Hancock focusing on business and estate planning, also developing an agent training system. Mike has experience implementing accumulation and protection strategies through the development of financial plans, specializing on strategies for business owners and high net worth clients.

After his grandmother was diagnosed with dementia, Mike decided to focus his career on helping others plan specifically for extended care expenses.

Professional Designations & Memberships

Chartered Life Underwriter (CLU)
Certified Long-Term Care (CLTC)
Life Underwriting Training Council Fellow (LUTCF)
FINRA Series 7, 63, 4, 24 licenses

Education

International Baccalaureate Program Diploma
Bachelor of Science in Business Administration from University of Florida, Gainesville, FL (Go Gators)

Personal

Mike is originally from Detroit, MI (Go Lions) and was raised working in the family jewelry business.
A resident of Charlotte, NC for the last 15 years, Mike is married and has three children (twin boys)
Mike is a triathlete, has run several marathons and is currently training for an IronMan